

| DEPARTMENT OF COMMERCE | | | | |
|--|--|------------------------------------|------------------------------------|----------------|
| OVERALL GRADE | | | | |
| <div><div></div><div>RED</div></div> | <div><div>• DOC did not achieve its small business goal of 48% but achieved well-over the 23% Government-wide goal</div><div>• Although DOC did not meet its SDB, HUBZone, and SDVOSB goals, it did make progress in SDVOSB</div><div>• This resulted in SDVOSB receiving \$4 million more dollars than FY2006</div><div>• DOC exceeded its WOSB goal of 8.50% above the 5% Government-wide goal</div></div> | | | |
| SMALL BUSINESS GRADE | | | | |
| <div><div></div><div>RED</div></div> | FY2006/FY2007 % GOAL | FY2006 SMALL BUSINESS ACHIEVEMENTS | FY2007 SMALL BUSINESS ACHIEVEMENTS | MADE PROGRESS? |
| | 48% | 49.65% (\$1,041,420,608) | 46.01% (\$993,918,185) | NO |
| SOCIO-ECONOMIC GRADES | | | | |
| SDB | FY2006/FY2007 % GOAL | FY2006 SMALL BUSINESS ACHIEVEMENTS | FY2007 SMALL BUSINESS ACHIEVEMENTS | MADE PROGRESS? |
| <div><div></div><div>RED</div></div> | 16.84% | 16.58% (\$347,696,161) | 16.45% (\$355,450,236) | YES |
| WOSB | FY2006/FY2007 % GOAL | FY2006 SMALL BUSINESS ACHIEVEMENTS | FY2007 SMALL BUSINESS ACHIEVEMENTS | MADE PROGRESS? |
| <div><div></div><div>GREEN</div></div> | 8.50% | 10.58% (\$221,853,467) | 10.09% (\$217,886,556) | N/A |
| HUBZONE | FY2006/FY2007 % GOAL | FY2006 SMALL BUSINESS ACHIEVEMENTS | FY2007 SMALL BUSINESS ACHIEVEMENTS | MADE PROGRESS? |
| <div><div></div><div>RED</div></div> | 3% | 2.10% (\$44,094,338) | 1.94% (\$41,902,788) | NO |
| SDVOSB | FY2006/FY2007 % GOAL | FY2006 SMALL BUSINESS ACHIEVEMENTS | FY2007 SMALL BUSINESS ACHIEVEMENTS | MADE PROGRESS? |
| <div><div></div><div>RED</div></div> | 3% | 1.83% (\$38,420,362) | 1.99% (\$43,038,917) | YES |
| CRITERIA | | | | |
| <div><div></div><div>GREEN</div></div> | THE AGENCY MUST MEET 100% OF ITS SMALL BUSINESS GOAL, 3 SOCIO-ECONOMIC GOALS AND MAKE PROGRESS IN THE REMAINING GOALS. | | | |
| <div><div></div><div>YELLOW</div></div> | THE AGENCY MUST MEET 90-99% OF ITS SMALL BUSINESS GOAL, 1 SOCIO-ECONOMIC GOALS AND MAKE PROGRESS IN REMAINING GOALS | | | |
| <div><div></div><div>RED</div></div> | DOES NOT MEET THE ABOVE (YELLOW) STANDARDS | | | |
| PROGRESS DEFINED: SBA USED 1 OF 2 INDICATORS IN DETERMINING WHETHER AN AGENCY MADE PROGRESS ON THEIR SOCIO-ECONOMIC GOALS: (1) A PERCENTAGE INCREASE OVER FY2006 GOAL ACHIEVEMENT OR (2) FY2007 GOAL ACHIEVEMENT DOLLARS IS GREATER THAN THE ACHIEVEMENT AVERAGE FOR THE PAST 3 YEARS (FY2005-FY2007). | | | | |